



**Chartered Engineer (CEng);
Certified Management Consultant (CMC)
Fellow of the Institute of Consulting (FIC);
Member of the Institute of Directors (MIoD)
Member of the Institute of Engineering and
Technology (MIET)
Liveryman of the Worshipful Company of
Management Consultants**

Summary of Experience

Managing Director of a substantial and respected UK Management Consultancy Practice. Computer literate Chartered Engineer who has operated at Board level in both large multi-nationals and SMEs in UK and abroad. Former Chief Assessor for the Institute of Consultancy. Completed successful consultancy assignments in Private, Public and Third Sectors.

Areas of Expertise

- ◆ Business Diagnostics and Action Planning
- ◆ Performance Management using Balanced Scorecard and other models
- ◆ Process Audit, Process Mapping, analysis and improvement
- ◆ The formulation and implementation of Business Plans and Market Strategy
- ◆ ICT and eCommerce Review and Development of ICT/eCommerce Strategy
- ◆ EFQM Business Excellence Award – Assessment and assistance with submissions
- ◆ Innovation techniques for Profit Enhancement and Cost Reduction
- ◆ Restructuring organisations to improve effectiveness
- ◆ Team Building, Personal Profiling and Motivation
- ◆ Management Systems - ISO9001/ISO14001/OHSAS18001/ISO 50001/BS25999/ISO27001
- ◆ Project Management
- ◆ Development, Delivery and Evaluation of Management of Consultancy Programmes.

Training, Qualifications and Accreditations

Honours Degree in Production Engineering; Qualified EFQM Excellence Model Assessor; Institute of Consultancy – CMC Assessor; Former IRCA accredited Lead Auditor; Institute of Consultants Endorsed Training and Consultancy Practice Leader British Quality Foundation Approved Training and Consultancy Practice Leader

Personal Attributes

Self motivated; commercially aware, able to analyse situations quickly and thoroughly and interpret acquired information to build workable action plans; highly numerate and literate; flexible and pragmatic in approach to people and working environment.

Career History

2005 – Formed Keypath Group, incorporating Horwood International, to reflect increasing scope of business advisory, consultancy and training operations.
1990 - Horwood Management Consultancy. Operated as Regional Director for the Southern UK before becoming MD in January 1995 and then buying the Company in July 1996.
1988 – Datacard - joined the Board of a leading credit card manufacturer. Directed the credit card manufacturing and processing operations.
1984 - Field Packaging, a manufacturing division of Reed International. Directed two factories producing board and plastics packaging.
1979 - Dunlop Tyre Production Division as Manufacturing Manager for Truck Tyres in the UK and Germany.
1972 - Dunlop Oil & Marine Division - Production Manager and Resident Manager for Dunlop in the Middle East setting up facilities with local distributors and oil companies as well as offering a consultancy service to offshore oil tanker terminals.
1968 - Production Engineering degree sponsored by Dunlop Ltd. Early career abroad in Europe and India managing various production departments and developing structured Quality Improvement Programmes.